

Request for Proposals

The Governing Board of the Sonora Elementary School District is seeking competitive proposals pursuant to Public Contracts Code section 20118.2 to complete the following project on its campus in Sonora, CA:

Local Area Network (LAN) Infrastructure Upgrade Project

The purpose of this RFP is to solicit and obtain from interested parties (also referred to herein as “bidder” or “bidders”) the best possible proposal to upgrade the District’s LAN infrastructure. The District intends to select the most competitive proposal or proposals (also referred to herein as “bids”), and then enter into negotiations with the bidder or bidders for purposes of reaching a satisfactory Agreement.

This Project has three components:

1. Local Area Network Equipment, Materials and Software Upgrade

Interested bidders are invited to submit a proposal and pricing to supply all necessary and appropriate equipment, materials, software, and related services, in order to provide to the District a complete LAN Equipment, Materials and Software Upgrade solution. Equipment, materials, software, and related services preferred by the District are listed in the Bill of Materials (Attachment A), and the Bid Specifications (Attachment B) .

See attached Bid Specifications, “Project Component 1 - LAN Equipment, Materials and Software Upgrade” for further particulars of this component of the Project.

2. Implementation of New Wireless Local Area Network

Interested bidders are invited to submit a proposal and pricing to supply all necessary and appropriate equipment, materials, software, and related services, in order to provide to the District a complete new Centrally Managed Wireless LAN solution. Equipment, materials, software, and related services preferred by the District are listed in the Bill of Materials (Attachment A) , and the Bid Specifications (Attachment B) .

See attached Bid Specifications, “Project Component 2 - New Wireless LAN” for further particulars about this component of the Project.

3. Local Area Network Fiber and Cable Upgrade

Interested bidders are invited to submit a proposal and pricing to supply all necessary and appropriate equipment, materials, and related services, to provide to the District a complete LAN Fiber and Cable Upgrade solution. Equipment, materials, and related services preferred by the District are listed in the Bill of Materials (Attachment A) , and the Bid Specifications (Attachment B) .

See attached Bid Specifications – “Project Component 3 - LAN Fiber and Cable Upgrade” for further particulars about this component of the project.

Sonora School District Profile

The Sonora School District is located in Sonora, California and serves approximately 685 students in grades Kindergarten through eighth grades. The District has one school site. The District Office is located at 830 Greenley Road, Sonora, CA 95370-5293, phone number (209) 532-5491, and serves as the hub of the Districts Local Area Network.

The contact person for the Project, and all questions concerning the Project should be directed to : Cathy Moss, Administrative Assistant, 830 Greenley Road, Sonora, CMoss@SES.k12.ca.us 209-532-5491.

RFP Instructions

Interested parties are invited to present specific and creative solutions to the District for each component of the Project that are based on industry best practices, that utilize the latest technology, materials and equipment, and that will best meet the needs and operations of the District.

While the District has formulated Specifications for each project component, the District encourages interested parties to include recommendations that may enhance, improve, or supplement the Specifications.

Proposals must support current and future bandwidth intensive multimedia and other applications such as VoIP, Server and Desktop Virtualization, Streaming Video, Wireless network access for staff, students and guests, and similar and other related uses and applications that are currently needed by the District or may be needed in the future.

All necessary, appropriate and related work or services should be included in each proposal for a project component, including, but not limited to, implementation, installation, setup configuration testing, certifications, training, ongoing support, and warranty service.

Bid Submittal and Timelines

Interested bidders may submit a proposal for one or more, or all three Project components, or a part of a Project component.

The deadline for bid proposals is noon ,June 27, 2011, at the Sonora School District Office located at 830 Greenley Road, Sonora, CA 95370-5293, phone number (209) 532-5491. Proposals received after this deadline will not be considered.

Should a bidder find any discrepancies in the RFP document, Bill of Materials, Bid Specifications, or Bid Proposal Forms, or be in doubt as to their meaning, the bidder shall notify the District in writing for receipt no later than five (5) days prior to the Bid deadline. All inquiries of a general nature will be distributed to all bidders. Responses of a specific nature may be provided to the requesting bidder only. The district shall be the sole judge as to whether a request is general or specific.

Bid Security

Bid proposals must include a certified Bid Bond issued by a California admitted surety insurer, or cashier's check for at least 10% of the bid amount, and referring to the Project component bid upon.

This bid security shall be given as a guarantee that the bidder will pursue and complete his bid

proposal if awarded to him, as it may be revised pursuant to negotiations with the District, or shall be forfeited as liquidated damages. Bid security will be returned to all unsuccessful bidders, and to each successful bidder upon satisfactory completion of the work as provided for in these bid documents.

Project Delivery and Completion Dates

The Project must be fully completed by August 19, 2011.

The District, as a matter of bid non-responsiveness, may reject all bid proposals (regardless of price) that fail to indicate ability to deliver the product within the required time.

Duration of the Bids

After the time set for bid submittals, no bid may be withdrawn without written request by an authorized agent of the bidding firm and upon written approval by the District as permitted by law. The duration of the bid must be indicated on the bid. All bids shall be valid as a minimum for a period of not less than six (6) months or 180 days, whichever is longer, from the date of the submission of the Bid Proposal. No increase in the prices of the bid will be permitted during that time. Should your supplier or manufacturers decrease the costs of equipment, materials or products bid during the bid duration period, the bidder must reflect this price decrease in its accepted bid proposal.

Mandatory Pre-Bid Conference

Prospective bidders are required to attend a mandatory pre-bid conference and site visit to clarify the scope of the Project, the Bill of Materials, Bid Specifications, and Bid Proposal Form for each Project component, and to identify all equipment, materials, software, and services needed for the Project. The conferences are intended to facilitate the formulation and submittal to the District of the best proposals and solutions for the Project components, and may result in addendums to the Bill of Materials or Bid Specifications for necessary or additional items. The Pre-Bid Conference and site visit will take place at the District Office located at 830 Greenley Road, Sonora, CA 95370-5293, phone number (209) 532-5491, on the following date: June 23, 2011 @ 10:00. Failure to attend may result in your proposal being rejected by the District.

Description of RFP Process

Public Contract Code section 20118.2 authorizes the governing board of the District to procure technology, telecommunications, related equipment, software, and services through competitive negotiation following notice of a request for proposals, and to consider other factors, in addition to price, in awarding contracts for this purpose.

Public Contract Code 20118.2 provides greater flexibility to school districts in procuring technology so districts may consider the broadest possible range of competing products and materials available, and to allow for the introduction of new technological changes into the operations of a school district.

Proposals will be selected by the District based on the selection criteria specified below. Bidders selected must be prepared to negotiate with the District to determine the successful bidder or bidders to who contracts will be awarded. The District intends to make awards based on the proposal or proposals that will be most advantageous to the District with price and all other factors considered.

Selection Criteria

Cost or price is not the exclusive criteria for selecting proposals for negotiation or award. Evaluation criteria are provided below:

• Cost of Goods and Services	30 points
• Conformance to the RFP, Bid Specifications and Bill of Materials (or Equivalent)	25 points
• Completeness, creativeness or effectiveness of proposed solution	20 points
• Certifications and experience of service personnel	15 points
• Experience and references for similar projects	5 points
• Qualifications and responsibility of bidder	5 points
Total Possible Points	100 points

Upon the request of the District, a bidder shall submit promptly to the District satisfactory evidence demonstrating bidders' financial integrity, the bidder's availability for the performance of the Project, the bidder's record of the timely completion of similar projects, or any other information required by the District that may demonstrate the bidder's qualifications to perform the Project or a component. The District may consider such information before making its decision to negotiate or to award.

Award of Bids

Pursuant to Public Contract Code section 20118.2, the District will make awards to the qualified bidder whose proposal best meets the evaluation criteria specified above and, after negotiations, is the most advantageous to the District with price and all other factors considered.

District may determine at its own discretion whether a bidder is responsible and qualified. The District shall be the sole judge in determining the bidder(s) to negotiate with or to make awards to for the Project or any one or part of the Project components, and its decision shall be final.

Sonora School District reserves the right to make multiple awards or no award at all, to reject any proposal or bid not submitted in accordance with the terms and conditions of this RFP, or to reject any bidder who does not appear to be responsible or properly qualified to carry out Project work, or not deemed to be in the best interests of the District.

The District reserves complete discretion in choosing and awarding contracts to one or more bidders for any Project component, or any part of a Project Component or bid or proposal, or any equipment, materials, software or services included within a bid or proposal. The District also reserves the right to award a contract or contracts for any part of the project to any approved bidder, vendor, supplier or contractor pursuant to State of California, Department of General Services, Leveraged Procurement Agreements (LPAs), including the California Multiple Award Schedules (CMAS) and the Western State Contracting Alliance (WSCA), or pursuant to the bid or contract of any other federal, state or local

government agency.

The district reserves the right to reject any or all proposals received, to revise the proposal project, project components, specifications, equipment or materials, and/or re-initiate the RFP process.

Bill of Materials

All bid equipment, materials, hardware, software or product items shall be new and regular stock for which replacement parts are available. The attached Bill of Materials identifies quantities of designated equipment, materials, or products by specific brand or trade name. All products upon which a bid is offered shall conform to the specifications. Pursuant to Public Contract Code 3400, any equal equipment, materials, software or products may be substituted, but the bidder must submit data or technical specifications substantiating the request for a substitution so that the District may do a comparison. It is the responsibility of the bidder to demonstrate equivalency based on considerations that include, but are not necessarily limited to, the products' conformance with specifications, quality, durability, standards of workmanship and warranties. At a minimum, descriptive technical literature fully describing the claimed "or equal" product must be attached to the bid. Where samples are requested they must be furnished free.

The District shall be the sole judge of quality, suitability and equality. No substitution will be allowed without written authorization from the District and prior to delivery of substituted equipment, materials, software or products.

If software provided by bid is updated or a new version issued within ninety (90) days of the previous version being delivered to the District, the District shall be entitled to upgrade to the newer version without additional charge. Bidders shall include with their software bid a proposal regarding upgrade to software beyond ninety (90) days.

Delivery of equipment to campus location shall include placing shipment in an orderly fashion in an office or other storage facility designated by District personnel at the time of delivery. It is the successful bidders responsibility to remove all debris, containers, packaging, boxes, etc. which is the result of their bid.

Delivery of purchases in good condition is the bidder's responsibility.

Bill of Materials Pricing Guidelines

Bid prices include delivery to a District specified destination and include all handling.

All prices quoted must include all the necessary components that will be necessary to make the system specified fully operational for the purposes stated herein.

It is the bidder's responsibility to determine what, if any, sales and use taxes are applicable.

All prices must be quoted in a quantity and unit-price format. For purposes of the RFP, a unit price is defined as the total individual cost of any product or service bid, including all discounts. Provisions for obtaining additional discounts (e.g. full payment within payment period, etc.) should be clearly explained. The District may consider prompt payment discounts and other rebates offered on the bid

form in determining lowest net cost.

Quantity requirements are a close approximation. The District, however, does not guarantee orders in any specific amount nor shall the District be required to limit its orders to only those figures. The District reserves the right to adjust and deviate upward or downward the quantities of items purchased without altering the unit purchase price for the period of six (6) months following the date of bid submittal. Prices may be extended upon mutual consent of District and bidder.

The awarded bidder or bidders are responsible for providing a complete and, where applicable, operational Project or Project component, and no extra costs will be authorized by the District because of failure of bidder to include equipment, materials, software, products, or related services or work called for in this bid or necessary for completion and operation of the Project and components.

Contract Terms and Conditions

The following terms and conditions are applicable to this RFP.

Form of Agreement

This RFP, the Bid Specifications, the Bill of Materials, and these Terms and Conditions constitute the Contract between you and the District (herein or hereafter referred to as "Contract", "contract" or "Agreement").

You may be required to execute a separate written Agreement that conforms to this Contract, in form and substance as approved by the District and its legal counsel. The form and substance of any written purchase order, agreement or other written document you may provide to or wished signed by the District is subject to approval and modification by the District and its legal counsel.

You will provide equipment, materials, software and services in accordance with applicable Federal, State, and local laws, regulations and directives. With respect to your employees, you will comply with all laws and regulations pertaining to wages and hours, state and federal income tax, unemployment insurance, Social Security, disability insurance, workers' compensation insurance, and discrimination in employment.

Payment

District shall make payment to you within 30 days after acceptance period provided in the Bid Specifications for the particular Project component. Payment is conditioned upon receipt from you of any and all documents related to, or to be prepared by you in accordance with the Contract.

Suspension of Performance

Independent of any right to terminate this Contract, the District Superintendent, or designee, may immediately suspend your performance, in whole or in part, in response to health, safety or financial emergency or concern, or your failure or refusal to comply with the provisions of this Agreement, until such time as the cause for suspension is resolved, or a notice of termination becomes effective.

Cancellation/Termination

If you shall fail to deliver any item, article or service or shall deliver any item, article or service which does not conform to the specifications, the District may, at its sole discretion, annul, terminate and set aside the Contract with you, either in whole or in part, and make and enter into a new contract for the

same items in such manner as seems to the Governing Board to be in the best interests of the District.

The District also reserves the right to cancel any items, articles or services which the successful bidder may be unable to furnish because of economic conditions, governmental regulations or other similar causes beyond the control of the bidder.

Non-Appropriated Funds

You hereby acknowledge and agree that monies utilized by the District to purchase the equipment, materials, software, products, or work or services for this Project are public money appropriated by the State of California, and/or the Federal Government or acquired by the District from similar public sources and is subject to contingencies and variation. The District fully reserves the right to cancel this RFP, the Project and components, the award of bid proposals or this Contract at any time, and/or to limit quantities of items or services due to non-availability or non-appropriation of sufficient funds.

Independent Contractor Status

You acknowledge and agree that all services or work performed pursuant to this Contract is as an independent contractor. Nothing in this Agreement will be construed to constitute you or any of your agents, employees or officers as our agent, employee or officer. Subject to materials, criteria and specifications contained in this Contract, you will be solely responsible for determining the means and methods of performing services and work pursuant to the RFP and the District has no right to control or exercise any supervision over you as to how the services or work will be performed. Bidders are responsible for paying all required state and federal taxes for their employees or agents.

Indemnity Clause

Damage to any District property shall be your responsibility.

You agree to and shall hold harmless, defend and indemnify the District, our agents, officers and employees from and against any liability, claims, actions, costs, damages or losses of any kind, including death or injury to any person and damage to property, including District property, arising from, or in connection with, performance by you or your agents, officers and employees under this RFP and Contract. This indemnification specifically includes any claims that may be made against the District by any taxing authority asserting that an employer-employee relationship exists by reason of this Agreement, and any claims made against the District alleging civil rights violations by you under Government Code section 12920 et seq. (California Fair Employment and Housing Act) and any fines or penalties imposed on the District for your failure to provide form DE-542, when applicable. This indemnification obligation will continue as to any acts or omissions occurring under or pursuant to this RFP and Contract.

Insurance Requirements

You shall provide and maintain insurance for the duration of the Project against claims for injuries to persons and damage to property which may arise from, or in connection with, your performance under this RFP, or that of your agents, representatives, or employees, if applicable. Coverage shall be at least:

1. Commercial General Liability Insurance of \$1,000,000 combined single limit per occurrence. If the annual aggregate applies it must be no less than \$2,000,000.
2. Comprehensive Automobile Liability Insurance (if applicable) of \$1,000,000 per

occurrence.

3. Workers' Compensation and Employer's Liability Insurance as required by law.

The Certificate of Insurance for General Liability and Comprehensive Automobile Liability Insurance shall:

1. Name the District, its officers, agents, employees and volunteers, individually and collectively, as additional insureds.
2. State that such Insurance for additional insureds will apply as primary insurance and any other insurance we maintain will be excess.
3. Provide that coverage will not be suspended, voided, canceled, reduced in coverage, or otherwise materially changed except after thirty (30) days prior written notice by certified mail, return receipt requested, has been given to us.

Insurance must be placed with insurers with a current rating given by A.M. Best and Company of no less than A (-) from a company admitted to do business in California, and any waiver of these standards are subject to District approval.

You shall file with the District Superintendent certificates of insurance with original endorsements effecting coverage in a form acceptable to District, prior to proceeding with work.

Fingerprinting Requirements

Pursuant to California Education Code section 45125.1, before your agents or employees may enter school grounds where they may have any contact with pupils, you must submit fingerprints of your employees to the California Department of Justice, together with the applicable fee. You employees cannot be permitted to come in contact with pupils of the school district until the Department of Justice has ascertained that the employees have not been convicted of a felony as defined in Education Code section 45122.1, and you have so notified us.

You shall provide the school district with a written list of the names of employees who may come in contact with pupils before commencement of work. You will certify to the District in a form provided by the District, under penalty of perjury, that you have complied with the requirements of Education Code section 45125.1, and that none of your agents or employees who may come in contact with pupils have been convicted of a felony as defined in Education Code section 45122.1, based on the information you received from the Department of Justice.

Entire Agreement Represented

This Contract represents the entire agreement between you and the District as to its subject matter and no prior oral or written understanding will be of any force or effect. No part of this Agreement may be modified without the written consent of both parties.

Governing Law

This Agreement will be interpreted and governed under the laws of the State of California without reference to California conflicts of law principles. The parties agree that this Agreement is made and

will be performed in Tuolumne County, California.

Waivers

The failure of the District to insist on strict compliance with any provision of this Agreement will not be considered a waiver of any right to do so, whether for that breach or any subsequent breach. The acceptance by the District of performance by you will not be considered to be a waiver of any preceding breach of the Agreement by you.

Further Assurances

You agree to execute any additional documents and to perform any further acts as may be reasonably required to effect the purposes of this Contract.

Assurances of Non-Discrimination

You will not discriminate in employment or in the provision of services on the basis of any characteristic or condition upon which discrimination is prohibited by state or federal law or regulation.

Assignment/Subcontracting

The District is relying on you and your employees' qualifications, responsibility, skill, expertise, training and experience, and therefore you cannot assign or subcontract any part of this Contract without the District's prior written consent.

Dispute Resolution

If a dispute arises out of or relating to this Contract, or the breach of this Contract, and if the dispute cannot be settled through negotiation, you agree first to try in good faith to settle the dispute by non-binding mediation before resorting to litigation or some other dispute resolution procedure, unless we mutually agree otherwise. Both parties will mutually agree upon and select a mediator, but in case of disagreement, the mediator will be selected by lot from among two nominations provided by each party. The parties will equally split all costs and fees required by the mediator, otherwise each party will bear its own costs of mediation. If mediation fails to resolve the dispute within 30 days, either party may pursue litigation to resolve the dispute.

Report of Independent Contractors

If you are an individual or a sole proprietorship, you acknowledge that this Agreement is subject to filing obligations of Unemployment Insurance Code section 1088.8. If applicable, we have an obligation to file a report with the Employment Development Department (EDD), which will include your full name, social security number, address, and the date this contract was executed, the total amount of the contract, the contract's expiration date or whether it is ongoing. You agree to cooperate with us to make such information available and to complete DE Form 542. Your failure to provide the required information may, at our option, prevent approval of this Agreement, or be grounds for our termination of the Agreement.

Bid Proposals - Required Documents

- Complete and return signed Bid Proposal Form (Attachment D)
- Complete and return Itemized Bill of Materials with Pricing for all equipment, materials, software, products, and services (or equivalent) that are listed in provided Bill of Materials, (Attachment A), specifying part number, description, quantity, list price, warranty, and current unit price and extended price for all items bid.
- Provide in writing Items 1 through 6 listed on the Qualifications Submittal (Attachment C)

Local Area Network Infrastructure Upgrade Project

Attachment C - Qualifications Submittal

The responding bidder to this RFP shall submit with their proposal in writing the following items of information. ***Failure to address all items may result in your bid not being considered.***

1. Company or Firm Description, Background and History (Legal status, personnel, offices, etc.)

(Use separate sheet if necessary)

2. Company or Firm Qualifications:

- A. Manufacturer/Vendor Certifications
- B. Description of Personnel Certifications and Experience
- C. Other Qualifications

3. List of comparable Local Area Network Upgrade projects in public school K-12 environment or equivalent, and references for each project (Name of entity, contact person information, description of nature and scope of project). Provide in format on Page 7 of Bid Proposal Form.

4. Financial Statements or Annual Audits

5. Proof of Required Insurance (See "Insurance Requirements" under Contract Terms and Conditions)

6. Drawings (as applicable).

Local Area Network Infrastructure Upgrade Project

Attachment D – Bid Proposal Form and Instructions (1 of __)

Interested bidders may submit a proposal for one or more, or all three Project components, or a part of a Project component.

Each bid must conform to and be responsive to the Bid Documents which constitutes this RFP, the Bid Specifications and the Bill of Materials which are attached hereto. The Bid Documents are also available on the District's website at the following link: www.ses.k12.ca.us.

Each bid shall be submitted on this Bid Proposal Form and sealed in an envelope marked with the Project title, and the time and date of the bid deadline. ***Your Bid Proposal must be accompanied by the Bid Documents.***

After the time set for bid submittals, no bid may be withdrawn without written request by an authorized agent of the bidding firm and upon written approval by the District as permitted by law.

Include all specified or necessary equipment, electronics, products, hardware, software or materials in your Bid. All prices must be quoted in a quantity and unit-price format. For purposes of the RFP, a unit price is defined as the total individual cost of any product or service bid, including all discounts.

Provisions for obtaining additional discounts (e.g. full payment within payment period, etc.) should be clearly explained. The District may consider prompt payment discounts and other rebates offered on the bid form in determining lowest net cost. ***Price discounts for Bill of Materials items must exceed those available pursuant to CMAS and WSCA contracts.***

All bid equipment, materials, hardware, software or product items shall be new and regular stock for which replacement parts are available.

If software bid is updated or a new version issued within ninety (90) days of the previous version being delivered to the District, the District shall be entitled to upgrade to the newer version without additional charge. Bidders shall include with their software bid a proposal regarding upgrade to software beyond ninety (90) days.

All necessary, appropriate and related services and work should be included in each Bid Proposal for the Project Component, including, but not limited to, implementation, installation, setup configuration testing, certifications, training, ongoing support, and warranty service.

The duration of the bid must be indicated on the bid. All bids shall be valid as a minimum for a period of not less than six (6) months or 180 days, whichever is longer, from the date of the submission of the Bid Proposal. No increase in the prices of the bid will be permitted during that time. Should your supplier or manufacturers decrease the costs of equipment, materials or products bid during the bid duration period, the bidder must reflect this price decrease in its accepted bid proposal.

The apparent silence of the specifications as to any detail or the apparent omission from them of information concerning any point, shall be regarded as meaning that only the best general practice is

to prevail and that only approved material and workmanship of first quality is acceptable. Any work performed by the bidder as a result of error or omission in the specifications, when such error or omission is not called to the attention of the District, shall be at the bidder's risk.

Project Component 1 – Local Area Network Equipment, Materials, and Software Upgrade

Network Equipment

Equipment and related Materials \$ _____

Warranty (up to 3 years, describe on separate sheet) \$ _____

Warranty (extended beyond 3 yrs, describe on separate sheet) \$ _____

Related Services \$ _____

Miscellaneous (Itemize on separate sheet) \$ _____

Total cost of Network Equipment \$ _____

UPS

Equipment and related Materials \$ _____

Software \$ _____

Warranty (up to 3 years, describe on separate sheet) \$ _____

Warranty (extended beyond 3 yrs, describe on separate sheet) \$ _____

Related Services \$ _____

Miscellaneous (Itemize on separate sheet) \$ _____

Total cost of UPS \$ _____

Network Maintenance\Support Services (after installation)

Describe service in detail on separate sheet

Fixed Monthly Charge (8 to 5, 5 Days\week) \$ _____

Fixed Monthly Charge (24 hrs, 7 Days\week) \$ _____

Per Hour Charge \$ _____

Miscellaneous (Itemize on separate sheet) \$ _____

Total Monthly Cost of Support \$ _____

Network Operations Training

Describe service in detail on separate sheet

Per Training Session Charge \$ _____

Per Hour Charge \$ _____

Miscellaneous (Itemize on separate sheet) \$ _____

Total Cost Training \$ _____

Dedicated Network Management Console

Equipment and related Materials \$ _____

Network Management Software license fees if any (up to 3 years)\$ _____

Other Software license fees (if any) \$ _____

Related Services \$ _____

Warranty (up to 3 years, describe on separate sheet) \$ _____

Warranty (extended beyond 3 yrs, describe on separate sheet) \$ _____

Miscellaneous (Itemize on separate sheet) \$ _____

Totals

Total cost of Project Component 1 \$ _____

Discounts or rebates (Explain on separate sheet) \$ _____

Duration of Bid _____ 201__.

Project Component 2 – Implementation of New Wireless Local Area Network

Equipment and Related Materials \$ _____

Warranty (up to 3 years, describe on separate sheet) \$ _____

Warranty (extended beyond 3 yrs, describe on separate sheet) \$ _____

Software Licensing fees if any (3 years) \$ _____

Related Services \$ _____

Miscellaneous (Itemize on separate sheet) \$ _____

Total cost of Wireless solution \$ _____

Network Maintenance\Support Services (after installation)

Describe service in detail on separate sheet

Fixed Monthly Charge (8 to 5, 5 Days\week)
\$ _____

Fixed Monthly Charge (24 hrs, 7 Days\week) \$ _____

Per Hour Charge \$ _____

Miscellaneous (Itemize on separate sheet) \$ _____

Total Monthly Cost of Support \$ _____

Network Operations Training

Describe service in detail on separate sheet

Per Training Session Charge \$ _____

Per Hour Charge \$ _____

Miscellaneous (Itemize on separate sheet) \$ _____

Total Cost Training \$ _____

Duration of Bid _____ 201__.

Totals

Total Cost of Project Component 2 \$ _____

Discounts or rebates (Explain on separate sheet) \$ _____

Duration of Bid _____ 201__.

Project Component 3 – Local Area Network Fiber and Cable Upgrade

Fiber Upgrade

Materials \$ _____

Related Services \$ _____

Miscellaneous (Itemize on separate sheet) \$ _____

Total cost of Fiber Upgrade \$ _____

Category 6 Cabling Upgrade

Materials \$ _____

Related Services \$ _____

Miscellaneous (Itemize on separate sheet) \$ _____

Total cost of Cable Upgrade \$ _____

Network Equipment Racking

Materials \$ _____

Related Services \$ _____

Miscellaneous (Itemize on separate sheet) \$ _____

Total cost of Network Equipment Racking \$ _____

Wireless Access Points (WPA) Mounting.

Materials \$ _____

Related Services \$ _____

Miscellaneous (Itemize on separate sheet) \$ _____

Total cost of WPA Mounting \$ _____

Totals

Total Cost of Project Component 3 \$ _____

Discounts or rebates (Explain on separate sheet) \$ _____

Duration of Bid _____ 201__.

I, the undersigned, certify as follows:

I have read and understand this Request for Proposals, the Bill of Materials (Attachment A), the Bid Specifications (Attachment B), the Qualifications Submittal (Attachment C), and the Bid Proposal Form Instructions (Attachment D); and that based thereon, I have prepared and am submitting the foregoing Bid Proposal Form.

I further certify that I am legally authorized to sign this Bid Proposal Form.

Signature

Type or print name as signed Date

Position (Must be Authorized Representative)

Company Name and Address

